

Alibaba.com Assessed Supplier



Assessment Report

Presented to

Dongming Sanxin Wood Industry Co., Ltd.

东明三信木业有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Office: Room 1901, West Unit, E Tower, Fenghuang City, Zhonghua East Road, Heze City, Shandong Province, China Factory: Pengzhuang Development Zone, Datun Town, Dongming County, Heze City, Shandong Province, China
City / Country:	Heze / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	dmsjx
Gold Supplier Company Name:	Dongming Sanxin Wood Industry Co., Ltd.
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*Service Provided by TÜV Rheinland
Report No.: 8852000_P+T*



Report Number:	8852000_P+T	Assessment Type:	Production & Trade Assessment
Date of Assessment:	16,17/Oct./2014	Report Date:	17/Oct./2014
Assessor's Name:	Guicai Wang	Validity Period:	18/Oct./2014 -- 17/Oct./2015
Reviewed By:	Xiaobin Huang	Online Verification:	http://assessed-suppliers.chn.tuv.com

Important Notes:

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Section 1: Company Overview

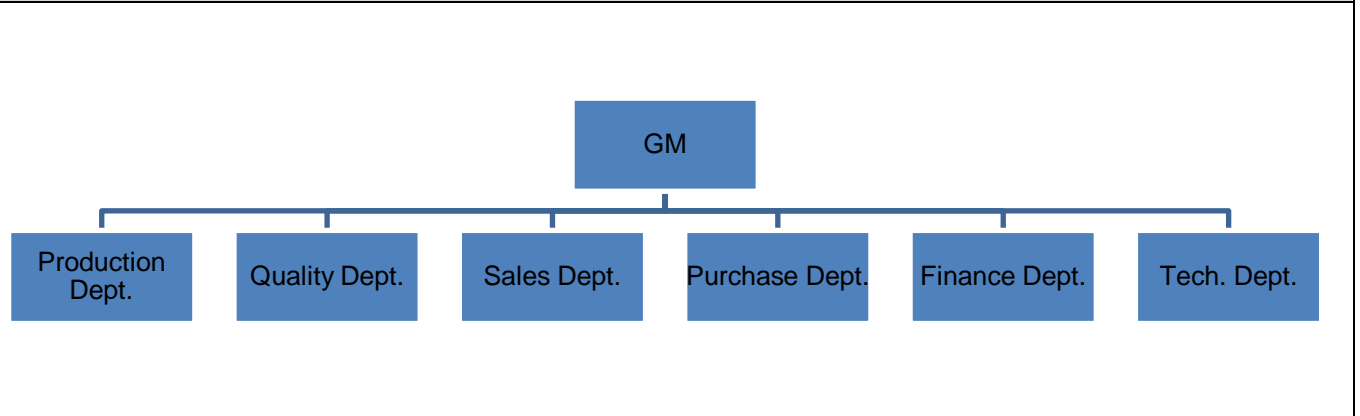
Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	371728228002793
Year Established:	06/Mar./2006	Validity Period:	06/Mar./2006 -- 05/Mar./2036
Registered Address:	Pengzhuang Village, DatunTown, Dongming County, Heze City, Shandong Province, China		
Company Address:	Office: Room 1901, West Unit, E Tower, Fenghuang City, Zhonghua East Road, Heze City, Shandong Province, China Factory: Pengzhuang Development Zone, Datun Town, Dongming County, Heze City, Shandong Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Dongming Industrial & Commercial Bureau
Registered Capital:	RMB5,000,000.00		
Corporate Representative:	Mr. Qingshi Peng		
Industry:	Construction & Real Estate		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Combined		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Paulownia Edge Glued Board, Paulownia Finger Joint Board, Poplar Wood, Paulownia Drawer Sides & Backs, Bed Slat		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed Total Building Size: 33,000 m ² Number of Building(s) : 6 Office Size: 150 m ²			



Section 2: Human Resources

Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Production Dept.	130	0	130
Quality Dept.	3	0	3
Sales Dept.	10	0	10
Purchase Dept.	3	0	3
Finance Dept.	2	0	2
Tech. Dept.	4	0	4
Total Number:	153	0	153

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Yonggui Peng	GM	Senior high school graduate	8.6
Production Dept.	Mr. Jixiang Han	Supervisor	Junior high school graduate	8
Quality Dept.	Mr. Andy Zhang	Supervisor	Senior high school graduate	8
Sales Dept.	Ms. Hong Guo	Supervisor	Junior college graduate	5
Purchase Dept.	Mr. Qingshi Peng	Supervisor	Senior high school graduate	8



Finance Dept.	Ms. Luxia Zhou	Supervisor	Junior college graduate	5
Tech. Dept.	Ms. Longzhen Peng	Supervisor	Senior high school graduate	8

Section 3: Current Export Situation

Current Export Situation

There are 6 foreign trading employees in the company.

Working Experience	Headcount		Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0		English	Yes	Yes
21-30Years	1		Japanese	Yes	Yes
11-20 Years	0		N/A	N/A	N/A
6-10 Years	2		N/A	N/A	N/A
2-5 Years	3		N/A	N/A	N/A
Less than 2 years	0		N/A	N/A	N/A

Does the company have a valid export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Export License Registration No.:	01189086
Total revenue(Previous year):	USD13,412,000
Total Export Revenue (Previous Year):	USD13,152,000
Estimated Export Revenue (Current Year):	USD13,200,000
Trade Agents Employed Overseas:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Nearest Port:	Qingdao, Lianyungang
Accepted Payment Terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR
Accepted Payment Type:	<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> CreditCard <input type="checkbox"/> Cash <input type="checkbox"/> West Union <input type="checkbox"/> MoneyGram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker
Average lead time from product order confirmation to production delivery (products exiting the factory):	15 Days -- 25 Days



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution(Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Paulownia Edge Glued Board, Paulownia Finger Joint Board	792,000	5.90
South America	Paulownia Edge Glued Board	390,000	2.91
Eastern Europe	Paulownia Edge Glued Board	1,300,000	9.69
Southeast Asia	Paulownia Edge Glued Board, Paulownia Finger Joint Board, Poplar Wood, Paulownia Drawer Sides & Backs, Bed Slat	5,590,000	41.68
Africa	Paulownia Edge Glued Board, Paulownia Finger Joint Board	264,000	1.97
Oceania	Paulownia Edge Glued Board	260,000	1.94
Mid East	Paulownia Edge Glued Board, Poplar Wood	520,000	3.88
Eastern Asia	Paulownia Edge Glued Board, Paulownia Finger Joint Board, Paulownia Drawer Sides & Backs, Bed Slat	650,000	4.85
Western Europe	Paulownia Edge Glued Board, Paulownia Finger Joint Board	1,300,000	9.69
Central America	Paulownia Edge Glued Board	396,000	2.95
Northern Europe	Paulownia Edge Glued Board	260,000	1.94
Southern Europe	Paulownia Edge Glued Board	390,000	2.91
South Asia	Paulownia Edge Glued Board	1,040,000	7.75
Domestic Market	Paulownia Edge Glued Board, Paulownia Finger Joint Board, Poplar Wood, Paulownia Drawer Sides & Backs, Bed Slat	260,000	1.94
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity(Previous Year)				
Confidential				
5.2 Production Capacity				
Product Name		Production Line Capacity		Actual Units Produced (Previous Year)
Paulownia Edge Glued Board		1,200 CBM / Month		Confidential
Paulownia Finger Joint Board		500 CBM / Month		Confidential
Poplar Wood		800 CBM / Month		Confidential
Paulownia Drawer Sides & Backs		400 CBM / Month		Confidential
Bed Slat		400 CBM / Month		Confidential
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Sanding Machine	R-RP1300	3	2	Acceptable
Automatic Glue Machine 1	ML-2600	1	2	Acceptable
Automatic Glue Machine 2	ML-1300	1	4	Acceptable
Cutting Machine 1	MJ153B	8	4	Acceptable
Cutting Machine 2	MX5116A	4	3	Acceptable
Precision Sawing Machine	MJ6130TD	1	0.1	Acceptable
Composite Machine	Baibang	1	0.1	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Moisture Meter	PT-90E	4	1.3	Acceptable
Caliper	Shangliang	6	1	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
Confidential	Confidential	Confidential	Confidential	



Section 6: Quality Assurance

Quality Management System and Product Certification				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Expiry Date
FSC	BV	BV-COC-005346	Manufacturing and Sales of Paulownia Edge Glued Panel and Paulownia Finger Jointed Panel Certified FSC 100%	18/Jan./2011 -- 17/Jan./2016
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Expiry Date
N/A	N/A	N/A	N/A	N/A
6.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
Test Report	Shandong Entry-Exit Inspection and Quarantine Bureau of P.R. China (The Technology Center of Heze Entry-Exit Inspection and Quarantine Bureau)	152102013004169	Glue (Hangang)	24/Dec./2013
Test Report	Shandong Entry-Exit Inspection and Quarantine Bureau of P.R. China (The Technology Center of Heze Entry-Exit Inspection and Quarantine Bureau)	152102012001426	Glue	08/Jun./2012
Test Report	Shandong Entry-Exit Inspection and Quarantine Bureau of P.R. China (The Technology Center of Heze Entry-Exit Inspection and Quarantine Bureau)	152102012000557	Glue	09/Mar./2012



Test Report	Shandong Entry-Exit Inspection and Quarantine Bureau of P.R. China (The Technology Center of Heze Entry-Exit Inspection and Quarantine Bureau)	152102012002489	Glue	07/Sep./2012
Test Report	Shandong Entry-Exit Inspection and Quarantine Bureau of P.R. China (The Technology Center of Heze Entry-Exit Inspection and Quarantine Bureau)	152102012003497	Paulownia Edge Glued Board	10/Dec./2012

6.3 Quality Control Management

	Content	Observations /Comments
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Yonggui Peng
6.3.4	How many QA/QC inspectors in total?	3

No. of Employees in Each Production Line:

Production Line	Supervisor	No. of Operators	No. of In-line QC/QA
Machining	5	75	2
Testing	2	20	1
Packing	1	25	0

6.4 Supplier Management

	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input checked="" type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input checked="" type="checkbox"/> No, inspections are not necessary

6.5 After Sales Service

	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input checked="" type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input checked="" type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



Section 7: Production Process Management

Quality Control Management		
	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work Instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There are 4 R&D engineers in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	0		11-20 Years	1
Junior College	2		6-10 Years	1
Technical School	0		2-5 Years	2
High School	2		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
N/A	N/A	N/A	N/A	
Brand Situation				
Registration/application No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
9269721	Sanxinsanyou	Wood; Marble; Non Refractory Metal Building Materials; Building Board; Non Metal Doors; Light Sheets; Non Metallic Aviary; Non-metallic Building Coated Materials; Stone Adhesive; Non Metal Template	14/Aug./2012 -- 13/Aug./2022	Photo In Section 11 (Trademark Photos)
Does the company provide ODM service for others?				
			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	






Are there relevant design input/output, review, and verification documents available for the assessment company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list the main software used:	N/A
Please list all certifications and/or qualifications of the R & D department:	N/A
8.2 R&D Real Case Description (N/A)	
8.3 Design Process (N/A)	
8.4 Design Devices (N/A)	

Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to increase production lines.	12 Months
2	The organization is going to develop more Africa and South America.	12 Months

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Bleaching		Sawing 1		Sawing 2



4		5		6	
	Sanding		Inspecting		Packing

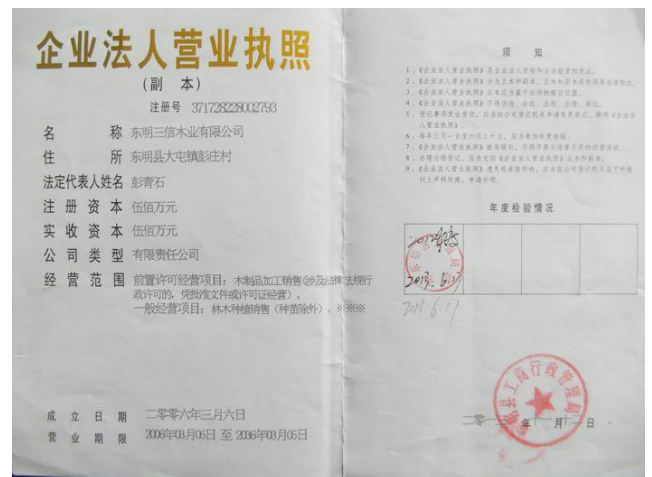
Section 11: Certification & Photos

Certification

Certification & Photos -- Business License (Original)



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Tax Registration Certificate



Certification & Photos -- Permit for Opening Bank Account





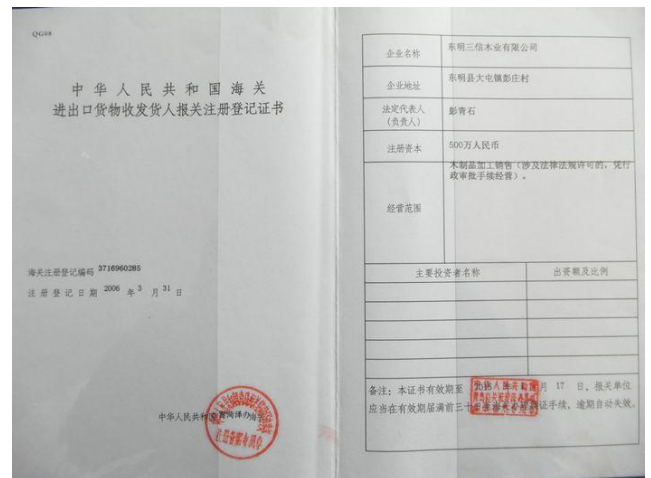
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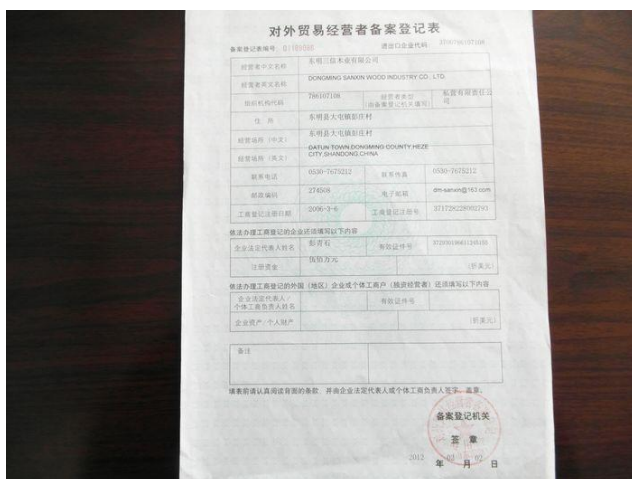
Certification & Photos -- Organization Code Certificate



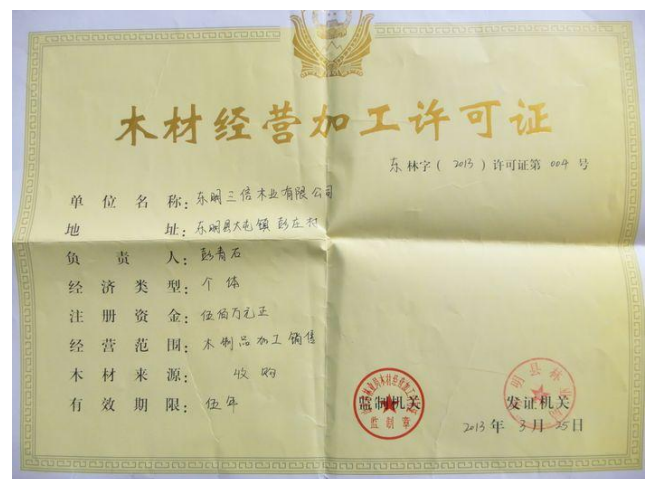
Certification & Photos -- Custom Clearance Registration Form



Certification & Photos -- Import and Export Enterprise Registration



Certification & Photos -- Timber Processing License



Certification & Photos -- Fire Safety Certificate



Certification & Photos -- Honor





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Certification & Photos -- Shandong Province, The Implementation of Enterprise Product Standard Registration Certificate



Certification & Photos -- Registration Certificate of Self Inspection Unit



Patent Photos (N/A)

Product Certification Photos (N/A)

Quality Management System Certification Photos

Certification & Photos -- FSC



N/A

N/A

Testing Report Photos

Certification & Photos -- Test Report 1

Certification & Photos -- Test Report 2

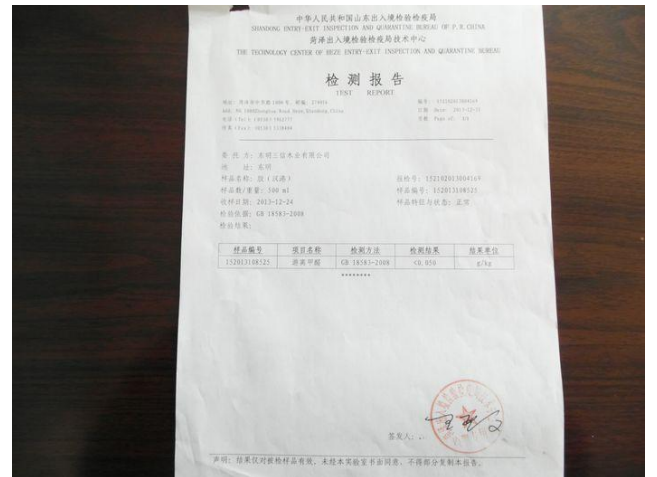


Alibaba.com Assessed Supplier Assessment Report

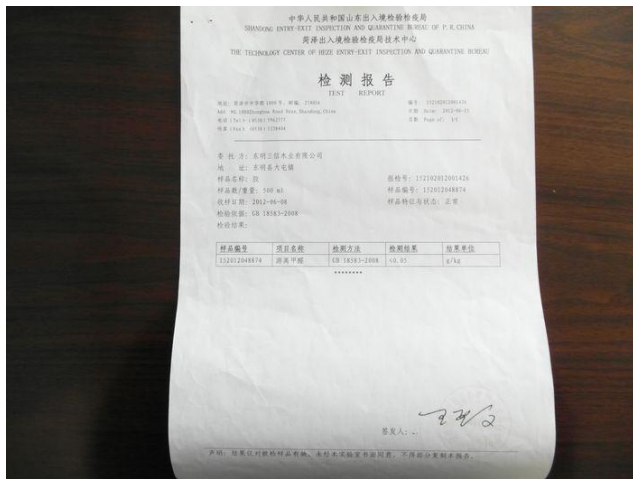
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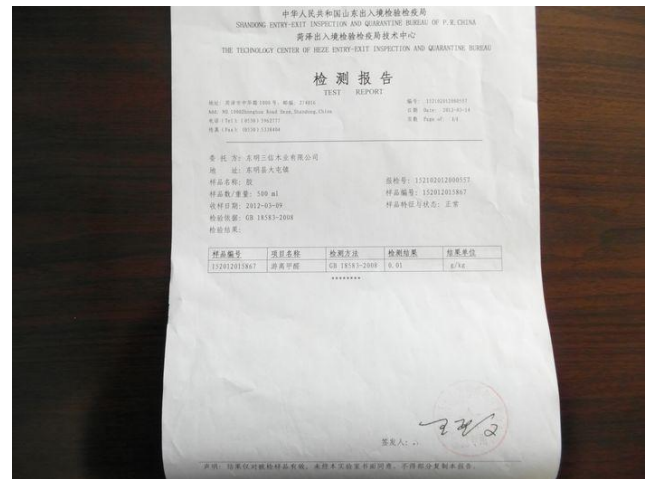
Certification & Photos -- Test Report 3



Certification & Photos -- Test Report 4



Certification & Photos -- Test Report 5



N/A



Trademark Photos

Certification & Photos -- Trademark

N/A

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CONFIDENTIAL		All Rights Reserved			Page No: 18 of 22



N/A

Section 12: Company and Product Samples

Company and Product Samples

Company Gate



Office



Workshop



Workshop





Product Sample



Product Sample



Product Sample



Product Sample

Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Section 13: Competitive Advantages

13.1 Product Group Capacity (Confidential)
13.1.1 Products Sold (In The Last 12 Months) (Confidential)
13.1.2 Suppliers Cooperated With (In The Last 12 Months) (Confidential)
13.1.3 Real Case Description (Confidential)
13.2 Real Case for Lower MOQ & Short Lead Time (Confidential)
13.3 Real Case for Large Contract (Confidential)
13.4 Overseas After-Sales Service Capacity (N/A)

-- End of Report --